



Virginie Delaitre

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Interiors & Co.

INTERIOR DESIGNER – CONSULTING, CONSTRUCTION & REMODELING EXPERTISE

- ⦿ Award-winning interior designer with over five years of experience creating high-quality residential designs and remodeling domestically and internationally. Awarded Best of Houzz Service in 2017 and 2019.
- ⦿ Detailed problem solver adept at organizing and delivering project goals from conception to completion. Skilled at leveraging creativity and technical expertise to complete designs and builds on time and within budget.
- ⦿ Proven success in achieving project goals and high degree of client satisfaction. Trusted advisor and clear communicator adept at collaborating and fostering relationships with clients and vendors. Native French fluency and proficiency in reading Spanish.

CORE COMPETENCIES

Project Management • Design-Build Remodeling • Design Development • Project Lifecycle • Consulting
Strategic Planning • Construction Documents • Space Planning • Floor Plans • Massing
Cabinet Design & Layout • Client Experience • Vendor & Client Relations • Sales & Marketing
3D Models & Renderings • Specifications • Furniture, Fixtures, & Equipment (FF&E) • Building Codes & Zoning
Hand & Technical Drawings • CAD Software • Sketchup • Chief Architect • 2020 Design • Revit

PROFESSIONAL EXPERIENCE

OWNER & LEAD DESIGNER – *Virginie Design Services, LLC* 2021–Present; Reston, VA
Provide high-quality and innovative services to assist and support business customers in residential construction and remodeling projects. Build long-term relationships with business customers and provide interior design and technical knowledge to assist with in-house design teams.

INTERIOR DESIGNER – *Finesse Design Remodeling* 2021; Springfield, VA, USA
Managed five concurrent projects during all stages. Complete job measurements and drawings on CAD software including as-builts, concepts, elevations, 3D renderings, and details. Specialized in permitting for Dept. of Consumer and Regulatory Affairs (DCRA). Assist clients with selecting fixtures and finishes, tracking prices, and placing orders.

Select Accomplishments:

- Completed remodeling project design with master bath, two guest baths, and powder room in Georgetown, DC to demanding client's expectations and obtained full permit within two months.
- Solved complex small-space planning with galley kitchen design on Massachusetts Ave in Washington, DC by offering layout conveying all equipment needed while keeping design of space open.
- Designed custom fireplace inspired by historic DC homes within two days by creating 3D models and detailed drawings to guide construction worker.

INTERIOR DESIGNER – *Nicely Done Kitchens* 2021; Springfield, VA
Designed, estimated, and supported full life cycle of residential projects on eight-person team. Consult with clients to determine requirements for kitchen and bath remodeling at \$30K to \$50K on average. Created and presented design concepts with 3D renderings and CAD software drawings. Scheduled and attended site visits.

Select Accomplishments:

- Eliminated project cost overruns for about dozen clients over two months by providing accurate estimates for full-cost kitchen and bath remodels.

ASSISTIVE TECHNOLOGY COORDINATOR –
Disability Support Services, Northern Virginia Community College

2020; Annandale, VA

Remotely coordinated six campuses for needs of Disability Support Services on three-person team. Provided access to two main software and other assistive technologies, as well as accessible version of documents and textbooks.

Select Accomplishments:

- Facilitated transition of 140 students with disabilities to remote teaching during fall 2020 due to COVID by setting up assistive technology through virtual meetings.
- Created ~15-document reference with tutorials solving technical challenges to aid faculty, staff, and students.

SALES CONSULTANT – *Made in Design*

2019; Paris, France

Leveraged expertise in design decoration to advise well-known lifestyle department store. Led team of five in organizing pop-up stores and improving product displays to assist in completing daily sales of luxury design furniture and fixtures. Strengthened store marketing strategies within team.

OWNER & INTERIOR DESIGNER – *Talö Design (Consulting Firm)*

2016–2018, Nantes, France

Performed 100+ in-home project consultations, including full design services. Designed plans, graphics, perspective drawings with CAD software and Adobe CS. Managed four to six projects concurrently.

Select Accomplishments:

- Achieved 99% client satisfaction in Houzz reviews over ~2.5 years. Awarded Best of Houzz Service in 2017.
- Completed projects ranging from small decoration projects to full house remodel for ~40 clients per year.

PREVIOUS POSITION as **OWNER** at *Mobile App Development Business (Nantes, France)*.

PROFESSIONAL AFFILIATIONS

MEMBER – *National Kitchen & Bath Association (NKBA)* 2021–Present

ASSOCIATE MEMBER – *American Design Drafting Association (ADDA)* 2021–Present

MEMBER, DC CHAPTER – *French American Chamber of Commerce (FACC)* 2021–Present

ALLIED MEMBER, WASHINGTON METRO CHAPTER – *American Society of Interior Design (ASID)* 2020–Present

FOUNDER & COMMUNITY LEADER – *“Décorateur Success,” France* 2018–Present

CERTIFICATIONS & TRAINING

FLOOR PLANS & SPECIFICATIONS SPECIALIST – *National Kitchen & Bath Association (NKBA)* 2021

ADOBE CERTIFIED VISUAL DESIGN SPECIALIST (InDesign, Illustrator, Photoshop) – *Adobe* 2020

GRAPHIC DESIGN SPECIALIZATION – *California Institute of the Arts (CalArts)* 2020

EDUCATION

BACHELOR OF INTERIOR DESIGN (HIGHEST HONORS) – *Ecole de Design La Fontaine* Online; France

ASSOCIATE DEGREE OF APPLIED SCIENCE IN INTERIOR DESIGN (SUMMA CUM LAUDE) – *Northern Virginia Community College* Annandale, VA

ASSOCIATE DEGREE IN INTERIOR DESIGN – *Lignes et Formations* Paris Region, France

MEDIA MANAGER MAJOR – *IMIE Paris* Nantes, France

BACHELOR OF ARCHITECTURE COURSEWORK (60 CREDITS) – *École Nationale Supérieure d'Architecture de Nantes* Nantes, France